

Where Strategy, Advisory and Infrastructure Align.

Available Products

Product	Quantity	Price FOB	Price CIF
EN590	50.000 MT and above, R&E	Price on Request	Price on Request
Jet A1	1,000,000 BBL and above, R&E	Price on Request	Price on Request
D6	200,000,000 GALS and above, R & E	Price on Request	Price on Request
D2	50.000 MT and above, R&E	Price on Request	Price on Request
LNG	50.000 MT and above, R&E	Price on Request	Price on Request
LPG	50.000 MT and above, R&E	Price on Request	Price on Request
Urea Fertilizer	50.000 MT and above, R&E	Price on Request	Price on Request
Gasoil Bitumen	50.000MT and above, R&E	Price on Request	Price on Request
Gasoline – Crude Oil	50.000 MT and above, R&E	Price on Request	Price on Request
ESPO Crude	Trial 3,000,000 BBL followed by contract, R&E	Price on Request	Price on Request
Green Petcoke	50.000 MT and above, R&E	Price on Request	Price on Request
Automotive Gas Oil (AGO)	50.000MT and above, R&E	Price on Request	Price on Request
Fuel Oil MAZUT (M100)	50.000MT and above, R&E	Price on Request	Price on Request
Light Cycle Oil (LCO)	50.000 MT and above, R&E	Price on Request	Price on Request
Granular Sulphur	50.000 MT and above, R&E	Price on Request	Price on Request

TANK TO TANK - TTT

1. Buyer issues ICPO, Intention Letter to Purchase Letter, Full CIS, along with Buyer's company registration certificate to Seller and related to the ICPO and TSA.
2. Seller issues a commercial invoice; Buyer signs and returns the commercial invoice along with an acceptance letter of commitment to execute the transaction.
3. Seller issues to Buyer the following Partial POP Documents:
 - Statement of Product Availability
 - Unconditional Commitment to Supply
 - Tank Receipt
 - Certificate of origin
4. Buyer extends the seller's tank storage facility for two (2) days to cover the product sampling, Quality and Quantity inspection, and further provides the SGS Chemical Testing Application Form to be signed by the seller for processing of Fresh SGS.
5. Upon confirmation of the above documents by the Buyer, the Seller issues to the Buyer the below Full POP Documents:
 - Injection Schedule
 - Act of Transfer / Change of Ownership Documents
 - Authority to Sell and Collect (ATSC)
 - Freshly Updated SGS Report (72 Hours)
 - Injection / Q&Q Report
 - Updated Tank Storage Receipt (TSR) with tank number, GPS coordinates, and tank location.
 - Authorisation to Verify (ATV) physical verification
 - Unconditional Dip Test Authorisation (DTA)
6. Upon successful dip test by Buyer, Buyer presents tank storage documents, and Seller injects product into Buyer's on-shore tanks, and Buyer makes payment for the total value of product injected into the tank by MT103/TT.

TANK TO VESSEL - TTV

1. Buyer issues ICPO including the Seller's procedure addressed to Seller/Refinery Mandate along with Buyer Company Registration Certificate, CP and data page of Buyer's Passport Copy.
2. Seller issues Draft Contract, Commercial Invoice and ICC Warning Letter, Buyer signs and returns back to Seller within the validity period.
3. Seller releases the following PPOP documents to buyer alongside countersign contract-SPA and commercial listed below:
 - Product Certificate of origin.
 - Commitment to Supply
 - Tank Injection Report
 - Quality and Quantity Inspection Report. (Product Passport)
 - Authorisation to Sell and Collect (ATSC)
 - ATV (by Telephone Call or Email)
4. Buyer contacts Seller's Tank Operator and extends the leased tank for a minimum of 4 days switch covers the duration for the Buyer SGS inspection and reporting.
5. The NCNDA/IMFPA will be signed by all intermediaries involved in the transaction.
6. Seller issues to Buyer the Dip Test Authorisation (UDTA).
7. After Buyer's successful dip test on the product, Buyer makes full of payment for the total value of the product via MT103-TT based on the Commercial Invoice.
8. Upon Seller receiving the payment for the product from the Buyer, Seller issues to Buyer the title ownership of the product and all exportation documents of the product. Buyer either takes over the Seller's tank or lifts the product from Seller's tank.
9. Seller pays all intermediaries involved in the transaction as per NCND/IMFPA and monthly contract commence as per signed contract.

CIF – ASWP (ANY SAFE WORLD PORT)

1. Buyer sends an Irrevocable Corporate Purchase Order (ICPO) upon receipt of a Soft Corporate offer.
2. Seller issues a Draft Sales and Purchase Agreement to the buyer.
3. Buyer reviews the agreement, signs it, and returns the signed contract to the seller.
4. Seller reviews the signed contract, acknowledges it, and proceeds to legalise it through the Ministry of Energy. The cost of legalisation is borne by the seller.
5. Seller sends the Partial POP Documents to the buyer/mandate as listed below:
 - Certificate of Origin,
 - Commitment to Supply,
 - Product Passport,
 - Statement of Availability of the product,
 - Export License by Kazakhstan Ministry of Energy
6. Upon receiving the Partial PPOP, the buyer must issue Bank Instrument, specifically DLC (Domestic letter of credit), within 7 working days to the seller's nominated bank account.
7. If the buyer fails to issue the DLC (Nontransferable letter of credit) within the given period of 7 working days, an alternative option is for the buyer to make guaranteed deposit \$450,000.00 USD of the total value of the contract to the seller as performance to secure the allocation. This deposit will be deducted from the first shipment. Within 24 hours of instrument confirmation, the seller will transfer the allocation title ownership, obtain the cargo export permit, the seller signs the Chartered Party Agreement (CPA) and releases the full PPOP documents along with 2% Performance Bond (PB) to the buyer's bank. The released PPOP documents include:
 - Allocation Title Ownership Certificate,
 - Trans-Neft Contract to transport the product to the loading port,
 - Port storage agreement,
 - Charterparty Agreement to transport the product to the discharge port,
 - Tank Storage Receipt,
 - SGS Quality and Quantity Certificate,
 - Bill of Landing,
 - Vessel Questionnaire 88.
8. NCNDA /IMFPA shall be issued for all Buyer/Seller Intermediaries to complete for further processing by the Seller.
9. Shipment shall commence and upon arrival of the vessel tanker at the final discharge port, the buyer shall conduct the SGS/CIQ Inspection and make the balance payment for the full shipment via TT Wire or MT103 TT (Wire Transfer).
10. The seller pays all buyer and seller intermediaries the full commission amount as stated in the NCNDA/IMFPA agreement.

TANKER TAKE OVER – TTO

1. Buyer issues Purchase Order upon receipt and acceptance of seller's Soft Corporate Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract with Commercial Invoice for buyer's review and signing.
3. Seller issues the Proof of Product documents in Buyer Company's name as listed below;
 - Certificate of Origin.
 - Product quality passport (Analysis test Report) By Kazakhstan standard Gost R.
 - Commitment to Supply.
 - Bill of Landing.
 - Cargo Manifest.
 - Vessel Q88.
4. Upon receipt of the POP documents, the buyer provides their shipping agent contact information for the ship owner to open communication, issue a Notice of Readiness (NOR) and Power of Attorney to buyer's shipping agent entrusting them to perform all needed shipping agency and freight forwarding services in the discharge port.
5. Buyer makes a guarantee deposit of 5% of the total product value via MT103 and upon receipt of buyer's payment, the seller will instruct the vessel master to re-route the vessel tanker final destination to the buyer's discharge port.
6. Seller and Buyer signs the title transfer affidavit and the title ownership certificate is issued in the buyer's company name.
7. Seller instruct vessel master to countersign the shipping agent Power of Attorney and proceed to send the complete set of maritime and shipping documents to enable the buyer shipping agent file for maritime report and make all preparation to receive the vessel tanker at the destination port terminal.
8. Upon arrival of the vessel tanker at the destination port and completion of CIQ Inspection, buyer pays for full cargo value via MT103/TT Wire within 48Hours
9. Seller pays the intermediaries involved within 72 hours after receipt of payment of the product from the buyer.